

2011 - 2012
BOARD OF DIRECTORS



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Inc.

Swen Hunt
THK Manufacturing of
America, Inc.

Jim Mitchell
Morgan Stanley Smith Barney



■ ■ ■
NOVEMBER 2011



ACTION notes



UNITED STATES CHAMBER OF COMMERCE

ACCREDITATION

The United States Chamber of Commerce recently awarded the Licking County Chamber of Commerce with Accredited status for its sound policies, effective organizational procedures, and positive impact on the community.

“Accreditation validates a chamber as having programs that benefit their local economy and for positively influencing action in their community,” said Raymond P. Towle, IOM, CAE, U.S. Chamber Executive Director of Political Affairs and Federation Relations. “We applaud these organizations for advancing the principles of free enterprise.”

Accreditation is the only national program that recognizes chambers for their effective organizational procedures and community involvement. In order to receive

Accreditation, a chamber must meet minimum standards in their operations and programs, including areas of governance, government affairs, and technology. This extensive self-review can take 6-9 months to complete.

“This prestigious honor puts us among the top 3% of chambers nationwide”, said President Cheri Hottinger. “Going through the Accreditation process has made us a better chamber and has enabled us to serve our members in ways we never did before. It is certainly a milestone achievement.”

This puts us (Licking County Chamber) at the top 3% of chambers nationwide

The U.S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations.



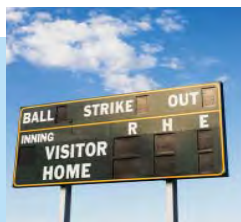
Membership Committee Creates “Wanted List”

They're not exactly wanted “dead or alive”, but a “wanted list” of future Chamber Members has recently been created. The Membership Committee has decided that the list to the right is a top 10 of sorts; a list of potential members that they would like to see join the Chamber. Vicky Crist, Membership Director, stated that “these are companies that many of us use, and we would love to have them as a part of the Chamber. We would be able to recommend them and use them on a more regular basis.”

The Committee is offering a “handsome reward” for anyone who wrangles in one of these companies as a member of the Chamber. For more details on this program, or to bring in one of the “wanted” companies, call Vicky Crist at the Chamber at 345-9757, ext. 1.



LICKING COUNTY CHAMBER: Leader Board



The **LCC Leader Board** program awards members points on attendance at events or completion of specific tasks. The following are the lead companies:

Boeing	5900 points
C-TEC	4400 points
Meritor	4200 points
Autumn Health Care	4200 points

Point earning opportunities for December include:

200 points - For attending a Safety Council or Manufacturers Council in December

300 points - For attending Cherry Valley Lodge After Hours

300 points - For signing up to exhibit at December 8 After Hours at Cherry Valley Lodge

100 points - For bringing a non-chamber member to an After Hours

STATISTICS



Chamber Stats

October 2011

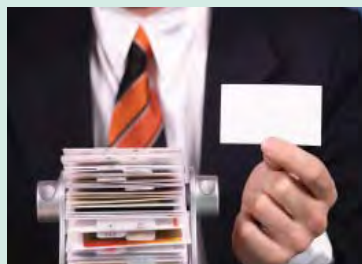
-The Chamber website saw over 6,100 hits in the month of October.

-Website users searched for nearly 1,300 member companies over the month.

-The Chamber staff answered 1003 calls and 104 walk-in clients entered the Chamber office in the month of October.

welcome:

October new & renewed members



Welcome new members:

The American Cancer Society

Terri Kangas
870 Michigan Ave., Columbus
888/227-6446
www.cancer.org
Non-Profit Organizations

Fox Run Apartments

Kim Prince, Property Manager
600 Fox Run Circle S., Newark
740/364-9801
www.midohiodevelopment.com
Real Estate/Apartments

Iforce Staffing

Brittany Misner, District Mgr.
598 S. 30th Street, Heath
740/522-8595
www.iforceservices.com
Employment Agencies

Look Leasing, Inc.

Dave Kohler, President
P.O. Box 402, Pleasantville
Automobiles - Electric Charging

Midwest Health Services

Tom Rickels, CEO
30 S. 4th Street, Newark
740/322-6322
www.midwest.com
Health Services

Midwest Innovations

Tom Rickels, CEO
30 S. 4th Street, Newark
740/322-6322
www.midwest.com
Day Habilitation

National Association of Letter Carriers

Ed Smith, Upcoming President
P.O. Box 381, Newark
740/345-4021
Non-Profit Organizations

Ohio's Youth Entertainers Stage Show

Christina Barth, Director
151 Glyn Carin Lane, Granville
740/587-0837
www.ohyess.org
Entertainers

Par Excellence Academy

James Gisele, Principal
96 Maholm Street, Newark
740/344-7279
www.par-excellence.org
Schools, Colleges & Education

Smithco Power Equipment

Ermal Smith, CEO
7271 National Road, Pataskala
740/927-8874
www.smithcompanyequipment.com
Lawn-mowing Equipment

Thank you

Renewed Members:

A.R. Wireless, Inc.
ADR & Associates
AlphaLink
Amanda Hills
Ambassador Title Agency II
AMF Valley Lanes
Brian E. Crock, DDS, MS, Inc
Callander's Mr. Tux
Clark, Schaefer, Hackett & Company

Compensation Solutions Inc.
Davis, Paul Emergency Services
Dawes Arboretum
Dow Chemical Company
Downtown Newark Association
Giant Eagle
Girl Scouts - Heart of Ohio, Inc.
Golf Etc.
H & R Block
Hampton Inn
Handelman Law Office
Hasseman Marketing & Communications
Hendrickson Auxiliary Axle Systems
Holiday Inn Express Hotel & Suites
Holly's Custom Print, Inc.
Josie's Frozen Yogurt
Kiner, Samuel R D.D.S.
Lakewood Local School District
Leghorn's
Licking County ESC - BCAC
Licking County Library
Mathis Moving & Storage Company, Inc.
Morgan Stanley Smith Barney
Newark - Granville Symphony Orchestra
Newark Campus Development Fund
Nice Carpets, Inc.
North Fork Local School District
Northpoint Architectural Consultants
Novelty Advertising, The
Ohio Metal Technologies, Inc.
Pathways of Central Ohio
Place Off The Square
Reese Ice Arena
Reinhard & Daughter, LLC
Renosol Corporation
Resinoid Engineering Corporation
Sandalwood Storage Condos
Servpro of Licking County
Sir Speedy Printing
Spherion
Stacy Engle Agency
Time Warner
Wade's Clothing
Western Southern Financial Group
Woodlands Serving Central Ohio, Inc., The



First there was Black Friday, then Cyber Monday. Now, there's the 2nd Annual Small Business Saturday; the day people support small businesses. The Shop Small Group is asking all consumers to Shop SmallSM on Nov 26, the Saturday after Thanksgiving.

At the Chamber of Commerce we always stress the importance of buying local, especially at our Chamber Members Business. This is going one step forward and asking you to think about the small businesses that can use your help.

You may find a list of member retailers, restaurants and other local businesses on the Chamber's On-line Directory which is accessible from the website, www.lickingcountychamber.com.





Licking County Chamber of Commerce
 50 West Locust Street P.O. Box 702
 Newark, Ohio 43058-0702
 p. 740.345.9757 f. 740.345.5141

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 chottinger@lickingcountychamber.com
 www.chatwiththechamber.com

Jennifer McDonald, *Vice President*
 jmcDonald@lickingcountychamber.com

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(still) FREE Delivery



upcoming events

get on the fast track by networking at our events

December 8 - Business After Hours & Exhibitors Fair at Cherry Valley Lodge Attend or exhibit at this After Hours event featuring great food and cash bar by Cherry Valley Lodge. 30 vendor tables available, and attendees will enjoy this networking event. 5-7 p.m.

January 12, 2012 - Business After Hours at Advantage Fitness North - Attendees may participate in fun games like tug of war, basketball throwing contest, Zumba demo, musical chairs, team relays, etc. There will be tours, Member Only discount, healthy appetizers, cash bar and a door prize drawings. 5-7 p.m.

February 3, 2012 - 56th Annual Groundhog Breakfast - The morning includes entertainment, an economic forecast, and the John Alford Community Service Award. Keynote Speaker Shawn Swanner: a two-time cancer survivor, first Cancer survivor to climb the 7-Summits, and international motivational speaker. Sponsored by Licking Memorial Health Systems.

Affiliate Schedule

December 7 - Manufacturers Council, noon at Momentive

December 13 - Safety Council, "Winter Driving, Safe Driving" at VFW, 11:15 a.m.

December 15 - HRMA - Time Management for the HR Professional, 11:30 a.m.

WORK/LIFE
SOLUTIONS
 EMPLOYEE ASSISTANCE SERVICES



Focused on supporting
 healthy and
 productive employees

Contact Pam Wohler 740.349.1805 ext. 6
 or pamwohler@bhcpartners.org

How can you **improve productivity** and **increase savings** in your business?

Forward thinking businesses view their workforce from a human capital perspective. Strategically, a company's human capital must be focused and motivated. Work/Life Solutions is a **performance enhancement** program that can provide **measurable savings** for your company and protect your human capital investment. **Work/Life Solutions Employee Assistance Services** can be a powerful tool to improve the resilience, productivity and healthy functioning of your employees and your business.

How Does Work/Life Solutions Help?

Employee assistance services for your employees can protect your investment and/or save you money by:

- Reducing absenteeism, disability claims and theft
- Increasing productivity and promoting employee cooperation
- Enhancing your organization's health
- Helping attract and retain quality employees while boosting morale

We can help you achieve and maintain a healthy workforce.

Services Offered

- Drug Free Safety Program
- Assessment / Counseling
- Department of Transportation Substance Abuse Professional Services (DOT-SAP Services)
- Training
- Crisis Intervention 24/7
- Consultation

WORK/LIFE
SOLUTIONS
EMPLOYEE ASSISTANCE SERVICES



*Focused on supporting
healthy and
productive employees*

**For more information, call Pam Wohlert, EAS Coordinator at 740.349.1805
77 Granville Street • P.O. Box 4670 • Newark, OH 43058-4670**

Performance Wellness Productivity Morale Cooperation Safety Affordability Savings Flexibility

Work/Life Solutions is a Division of Behavioral Healthcare Partners of Central Ohio, which has been serving the community since 1955.

Licking County Chamber of Commerce 56th Annual

Groundhog BREAKFAST

Friday, February 3, 2012 6:00 a.m.
Adena Hall at COTC/Ohio State Newark



Join us for this momentous occasion! Definitely one you WILL NOT want to miss...

ECONOMIC FORECAST

Join us for a look back and into 2012.

Panelists include:

- Mike Jones** - Momentive
- Dr. Bonnie L. Coe** - COTC
- Jay Winegardner** - Truck One
- Kathie Morrison** - Buckeye Winery

KEYNOTE SPEAKER - Sean Swarner

Sean is a two-time cancer survivor who was first diagnosed at age 13 with Hodgkin's Disease and later with Askin's sarcoma. He was given just two weeks to live in 1990 and is believed to be the only person in the world to ever have been diagnosed with both of these deadly cancers. He became the first cancer survivor to scale Mount Everest. This meant that Sean Swarner, with only partial lung capacity, was able to reach the highest point on Earth. With this heroic achievement under his belt he continued to climb mountains in South America, Antarctica, Africa, Europe and Australia. As Sean continues to defy the odds and test his own personal endurance, he continues his dedication toward his mission of sharing his message of healing, hope, and triumph with others worldwide.



Sponsorship & Breakfast Courtesy of:



Licking Memorial Health Systems

Groundhog Identity Clues:

1. Power
2. Civic
3. Cuff length



ENTERTAINMENT

The
Ultrasounds
Jazz Band

Licking County Chamber of Commerce 56th Annual

Groundhog BREAKFAST



Agenda

- 6:00 Breakfast Line Opens
- 6:40 Presentation of Colors:
Licking County Sheriff's Office
- 6:45 Entertainment
- 6:50 Prayer
*Jeff Smith, Director of Pastoral Care
at Licking Memorial Health System*
- 6:55 Welcome Comments
- 7:00 Our Sponsor:
Licking Memorial Health Systems
- 7:15 Live Economic Forecast
*Mike Jones, Momentive
Jay Winegardner, Truck One
Kathie Morrison, Buckeye Winery
Dr. Bonnie L. Coe, COTC*
- 7:30 Chamber Update
- 7:45 Keynote Speaker: **Sean Swarner**
- 8:15 John Alford Community Service Award
- 8:25 Final Comments
Unveiling of Groundhog

Corporate Sponsor



Cost
 \$300 Reserved VIP
 Corporate Table/Seating for 8
 \$35 for Individual Seating
 \$40 non-Member Seating

Location

Adena Hall
 The Ohio State University at Newark/
 Central Ohio Technical College
 1179 University Drive
 Off Country Club Drive - Newark



_____ Yes, I/we will be attending the Chamber's 56th Annual Groundhog Breakfast on Friday, February 3, 2012.
 _____ # of Individual Tickets at \$35.00 each _____ # of Reserved VIP Corporate Tables at \$300 (Seating for 8)
 _____ # Non-Member Tickets at \$40.00 each

Deadline to register is Tuesday, January 31 - reservations cancelled after that date will be billed.
 Fax back to 740/345-5141 or mail to Chamber of Commerce, P.O. Box 702, Newark, Ohio 43058-0702.
 *Tickets will be mailed to contact name.

Questions?
 740/345-9757

Company Name: _____ Contact Name: _____

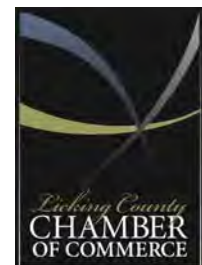
Name(s) of Attendees: _____

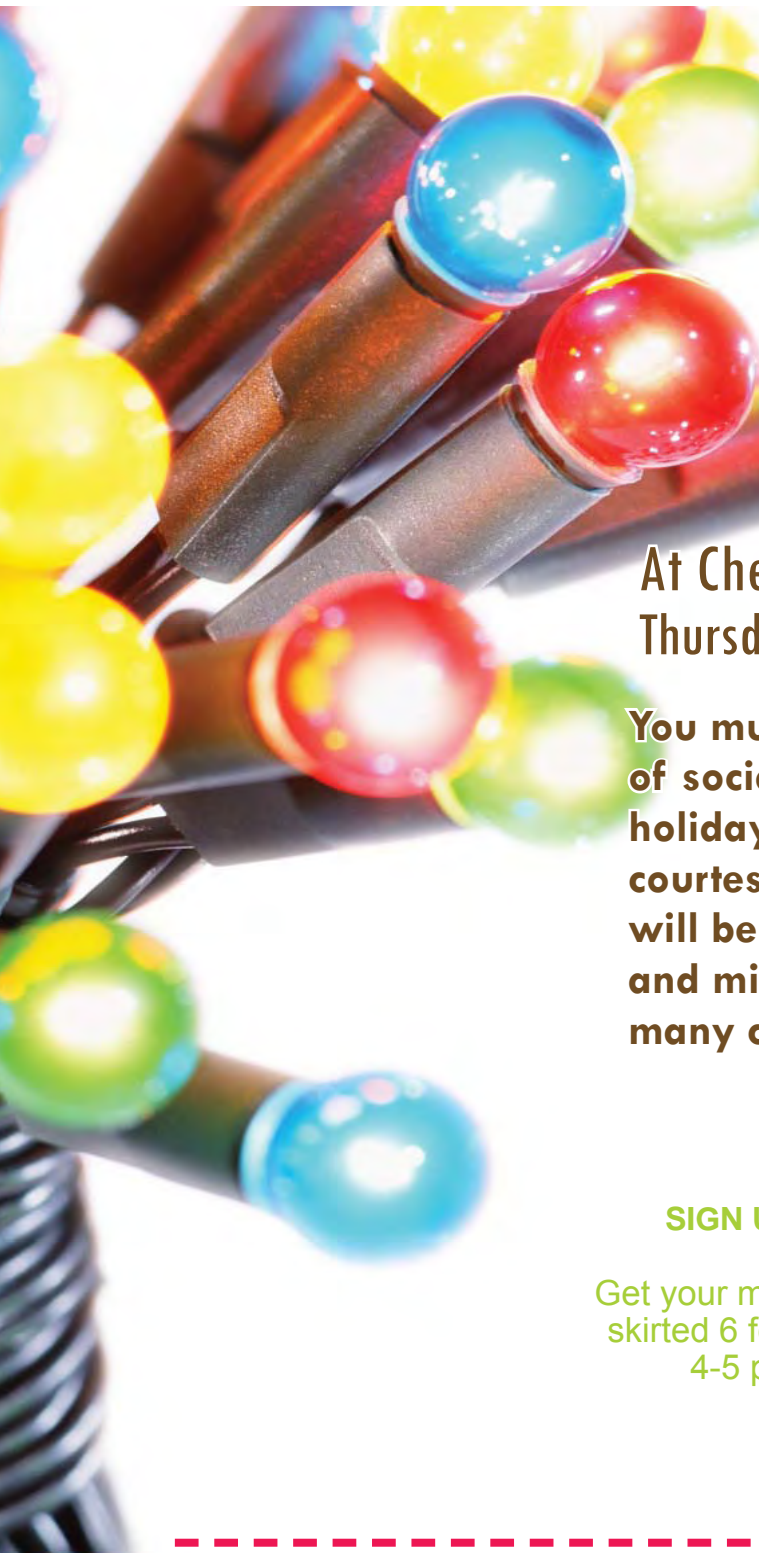
Address: _____

City: _____ State: _____ Zip: _____ Phone: _____

Type of Payment: _____ Check Enclosed _____ Credit Card _____ Send Invoice

Credit Card # _____ Exp. Date: _____





Holiday **AFTER HOURS** & EXHIBITORS' FAIR

At Cherry Valley Lodge - Jubilee Ballroom
Thursday, December 8 5 - 7 p.m. \$3 each

You must attend this casual, yet elegant evening of socializing and networking just before the holidays! You'll sample delicious appetizers courtesy of the Cherry Valley Lodge. A cash bar will be available. You will meet new contacts and mingle among the exhibitors. There will be many chances to win door prizes.

SIGN UP TO EXHIBIT AT THIS POPULAR AFTER HOURS!

Get your message out there! It's only \$50 and you receive a skirted 6 foot table and 2 chairs. Exhibitors may set up from 4-5 p.m. the day of the event. Call Jennifer McDonald, 345-9757, ext. 2 to reserve your spot today!

Note: Exhibitors to provide a small door prize.

Return to: The Licking County Chamber of Commerce, P.O. Box 702, Newark, OH 43058-0702 or fax to: 740/345-5141

Yes I want to **attend only** Yes I want to have an **exhibitor table**

Company: _____ E-mail: _____

Attendees: _____

Type of Payment: Check Enclosed Pay at Door

Credit Card # _____ Exp. _____

